

Over 93% of first-time search engagement clients become long-term partners utilizing our services and expertise to help them with additional talent acquisition needs.



# Delivering Exceptional Engineering, Operations and Industrial Talent

Your success hinges on exceptional talent.

Our engineering and operations solutions unlock the industrial talent and expertise needed to execute your vision.

## Great people move companies - we move great people to your company.

#### **Services**

We specialize in connecting top-tier engineering, operations and industrial talent with leading companies.



#### **Industries We Serve**

Search and recruitment solutions exclusively deliver engineering, operations and industrial talent.

We leverage deep networks to identify exceptional engineering, operations, technical and leadership professionals across aerospace, automotive, chemicals, plastics and packaging, consumer goods, electronics, energy, life sciences, and industrial manufacturing.



#### **Our Process**





### **Our Services**

Your Engineering, Operations, and Industrial Talent Partners.

Welcome to Frank EOI, your premier professional and technical recruiting agency specializing in professional engineering, operations and industrial talent delivery.

We specialize in connecting top-tier engineering, operations, and industrial talent with leading companies. With our extensive industry knowledge and technology-leveraged approach, you will win by identifying key leadership and building the engineering, operational and industrial teams necessary to succeed in today's competitive and complex environment.

#### **Executive Search**

Organizations rise or fall on leadership. Our executive search services are tailored to identify, engage, and deliver executive engineering, operations and industrial executives with the vision and experience necessary to navigate, drive innovation and lead your organization to new heights.



#### **Direct Hire Professional**

Seeking permanent engineering, operations or industrial talent to join your team? We provide comprehensive direct hire solutions, meticulously matching candidates with your specific requirements and organizational fit. Our indepth screening process and rigorous evaluations guarantee that you receive exceptional professionals who are ready to make an immediate impact.



## Professional & Technical Staffing

Whether you need engineering, operations or industrial talent for a short-term project or want to assess candidates before making a permanent commitment, our professional contract services are the perfect solution. We source highly skilled and expert contractors who seamlessly integrate into your team, ensuring project success and flexibility.



## Consultation and Market Insights

As industry experts, we offer valuable insights into market trends, compensation benchmarks, leadership assessment and talent acquisition strategies. Our consultative approach helps you stay ahead of the competition and make informed decisions that fuel your organizations growth.





## Industrial Manufacturing

#### Talent, Solutions, Recruiting Results

For manufacturers, identifying, recruiting and retaining top-level talent capable of leading through today's environment is a competitive advantage.

Industry 4.0 has given rise to a series of unique challenges for manufacturers. While technology and automation have transformed manufacturing,

allowing new levels of productivity, manufacturers have found it difficult to capitalize on opportunities for profitable growth because of constant disruption.

Our clients look to us for specialized and agile leaders who can drive transformation and create value while fully aligning with customers and stakeholders. These leaders must possess the expertise and focus to achieve growth while mitigating risk, optimize global supply chains, deliver productivity while engaging, developing and aligning with corporate culture.

We help industrial manufacturers solve these people and leadership challenges. Our manufacturing exclusive recruiters serve businesses around the globe in a diverse array of sectors:



## Aerospace & Defense

Fueling innovation and productivity for aerospace leaders through exceptional engineering, operations and technical talent. Our expertise spans commercial aviation, defense technologies, space systems and more.



## Consumer Goods, Textile & Apparel

From concept to consumer, we deliver the technical, operational and leadership talent needed to bring consumer goods, apparel and textile products to life and market, on-time and on-budget.



## Life Sciences & Medical Device

Connecting medical technology, biotech and pharmaceutical companies with exceptional life sciences talent to accelerate breakthrough innovations improving healthcare outcomes.



## **Automotive & Transportation**

Delivering the specialized automotive talent driving the future of mobility. We connect leading auto manufacturers and suppliers with engineering, operations, and technical professionals across EV, AV, design, manufacturing and beyond.



## **Electronics & Consumer Devices**

Scaling electronics innovations from R&D to high-volume production through expert engineering, operations and technical recruiting. Our talent delivers across semiconductors, sensors, IoT, consumer electronics and hardware manufacturing.



## Industrial Equipment

Delivering specialized engineering, operations, maintenance and technical talent that powers productivity for leading manufacturers of industrial equipment and machinery.



## Chemical & Advanced Materials

Connecting chemical leaders with specialized engineering, scientific research, operational excellence, and technical talent to accelerate innovations in materials, coatings, adhesives, plastics and applied chemistry.



## Energy & Clean Technology

Powering the transition to renewable energy and clean technologies through exceptional recruitment of specialized engineering, operational and technical professionals across the industry.



## Plastics & Packaging

Solving plastic and packaging industries recruiting challenges through specialized engineering, manufacturing technology, operational excellence and technical professionals.



### **Our Process**

## Search and Recruiting Solutions to match your needs.

At Frank EOI Partners we understand that each search is unique. Every business need is different. Every company culture is distinctive. Collaboration, understanding and deep EOI industry insights are all hallmarks of our recruiting process.



#### 1 We Listen

We hear and take to heart every specific requirement you mandate for the candidate we're recruiting on your behalf. We share the same industry language. There's no fear of being misinterpreted and wasting time. We fully understand the needs of every recruitment you assign to us.

### 3 We Recruit

This is where we excel. We identify, engage, motivate and exhaustively qualify your next hire. The candidates we present will match your qualifications, organizational culture, current and long-term objectives and overall business goals. You will gain from our industry experience, combined with what our clients deem our "gifted intuition."

#### 2 We Research

You're in good hands. Frank EOI Partners is prized for our granular, detailed research. On your behalf, we leverage our proprietary systematic research systems, our established EOI industry relationships and our extensive networks.

#### 4 We Introduce

It's time to make some tough decisions. We've introduced you to three perfect candidates. Now you have to deliberate in post-interview meetings — which of the three will be your next hire? You may even decide to create new positions and hire more than one of these great talents before your competitors do (and yes, it's happened).



#### You Succeed

Once you're ready to make your final selection, we work closely with you and your team, guiding you on each specific candidate's nuances. This ensures a successful hiring and onboarding experience for you both. In the end, you have a thrilled candidate who is now an asset to your team... and Frank EOI Partners on speed dial. People matter most!



#### Delivering Engineering, Operations and Industrial Talent

## Leverage our nearly two decades of search and recruitment industry expertise

Don't lose top talent to your competitors.

Within the industrial space your organization must navigate complex supply chain complexities within the most challenging recruiting and labor environment experienced within the past 60 years.

Win perfect fit leadership and talent; engage our flexible, dedicated, contingent and retained search services tailored to your organization's needs today.



Call Us

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